

IT QM Part1 Lecture 1

SIEMENS



Lectures at the University of Bratislava/Spring 2009

- 12.02.2009** **Lecture 1 Impact of Quality-From Quality Control to Quality Assurance**
- 05.03.2009** **Lecture 2 Organization Theories-Customer satisfaction-Quality Costs**
- 12.03.2009** **Lecture 3 Leadership-Quality Awards**
- 26.03.2009** **Lecture 4 Creativity-The long Way to CMMI level 4**
- 02.04.2009** **Lecture 5 System Engineering Method-Quality Related Procedures**
- 16.04.2009** **Lecture 6 Quality of SW products**
- 23.04.2009** **Lecture 7 Quality of SW organization**

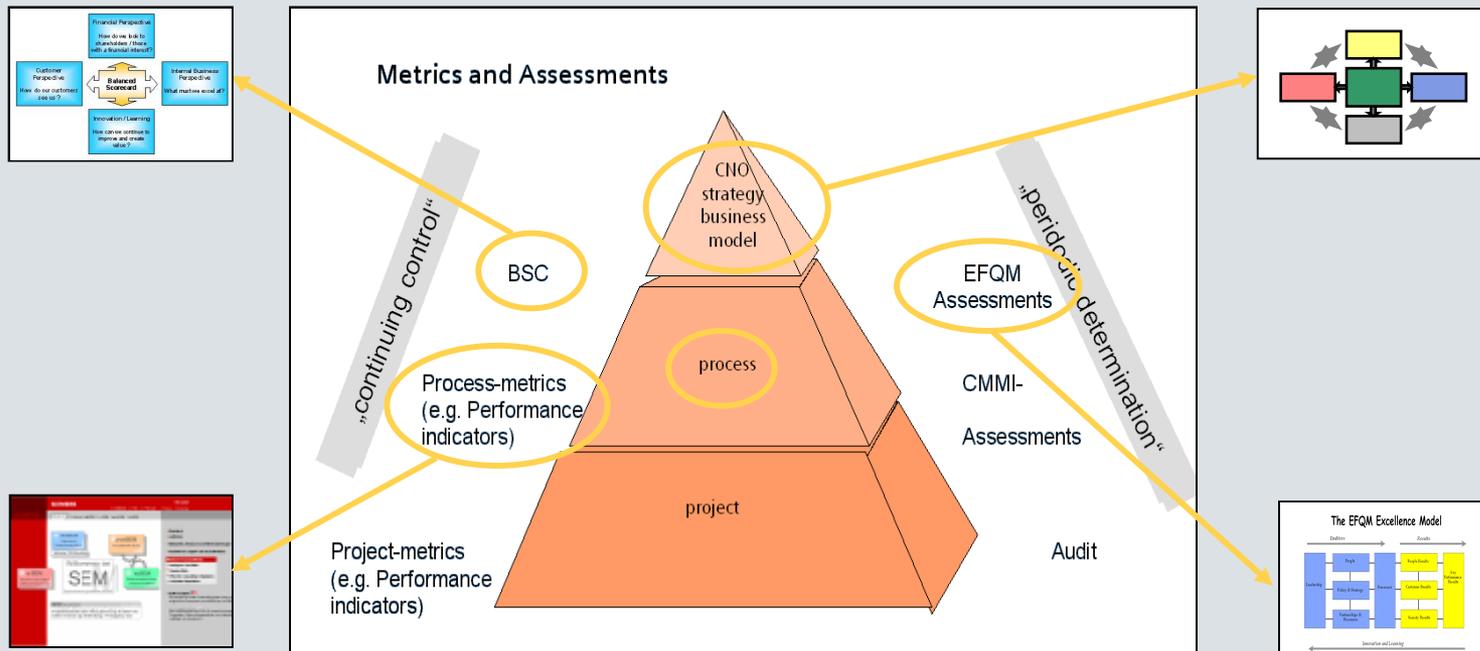
- 04.03.2008** **Lecture 1 Impact of Quality-Quality Definition-Standards**
- 11.03.2008** **Lecture 2 From Quality Control to Quality Assurance**
- 01.04.2008** **Lecture 3 Organization Theories-Product Liability-Emphasis from Quality Control
to Prevention**
- 08.04.2008** **Lecture 4 Customer Satisfaction-Quality Costs**
- 15.04.2008** **Lecture 5 Team Work-Leadership Behavior-Deal with Changes-Kind of Influencing
Control-Conflict**
- 27.05.2008** **Lecture 6 Tasks &Responsibility of Leading Personnel-Audits-Quality Awards**
- 10.06.2008** **Lecture 7 Management Science-Creativity Techniques-Embedded Systems-FMEA**

- Impact of Quality
- Quality definition
- Standards

- 02.03.2007** **Vorlesung 1 Bedeutung der Qualität, Qualitätsbegriff und Normen**
- 07.03.2007** **Vorlesung 2 Von der Qualitätsprüfung zur Qualitätssicherung**
- 21.03.2007** **Vorlesung 3 Meilenstein des Qualitätswesens-Arbeitsorganisation**
- 23.03.2007** **Vorlesung 4 Qualitätskosten-Führungsverhalten 1**
- 30.03.2007** **Vorlesung 5 Führungsverhalten 2- Q-Awards**

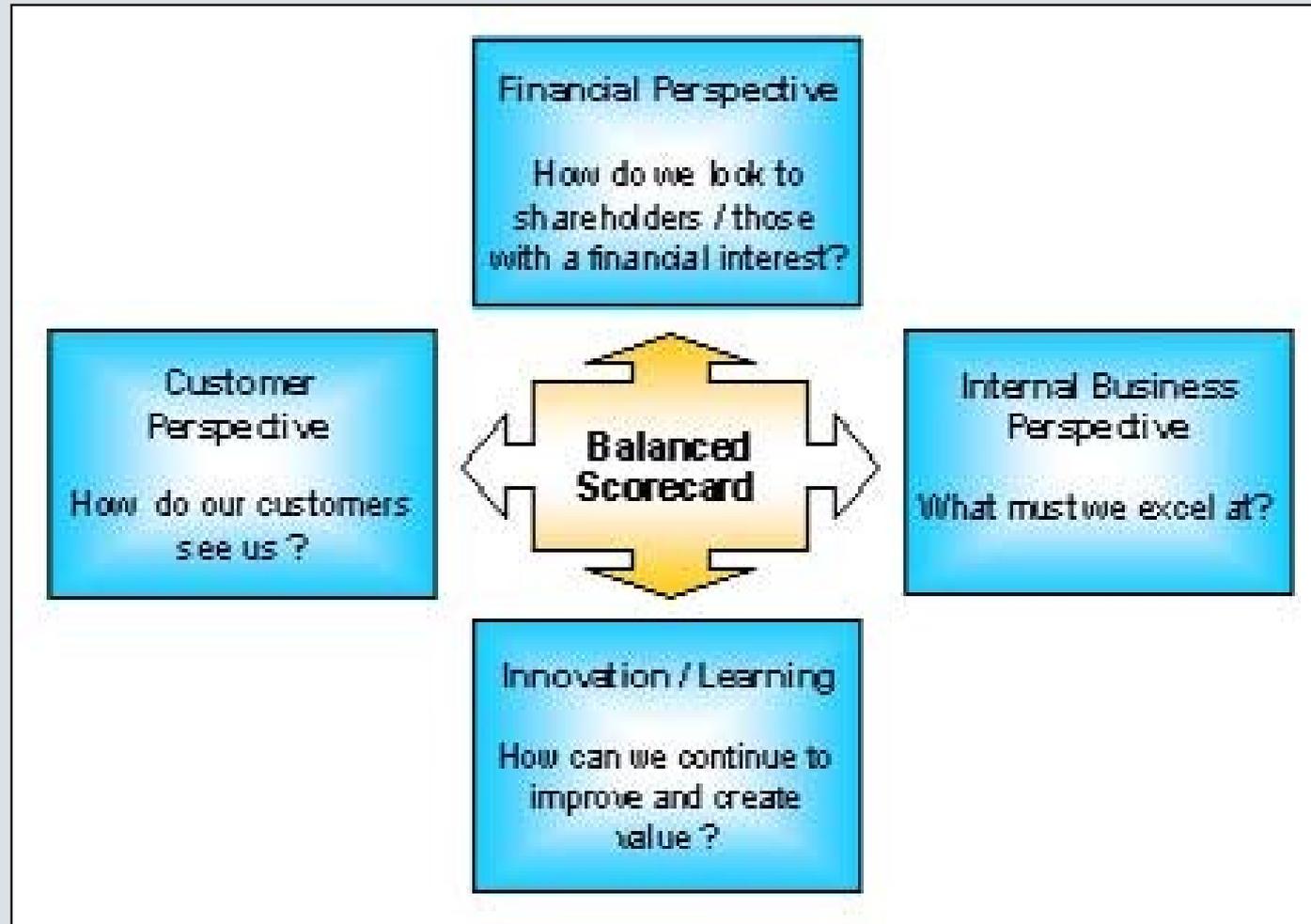
Impact of Quality/1

How to measure the fulfillment



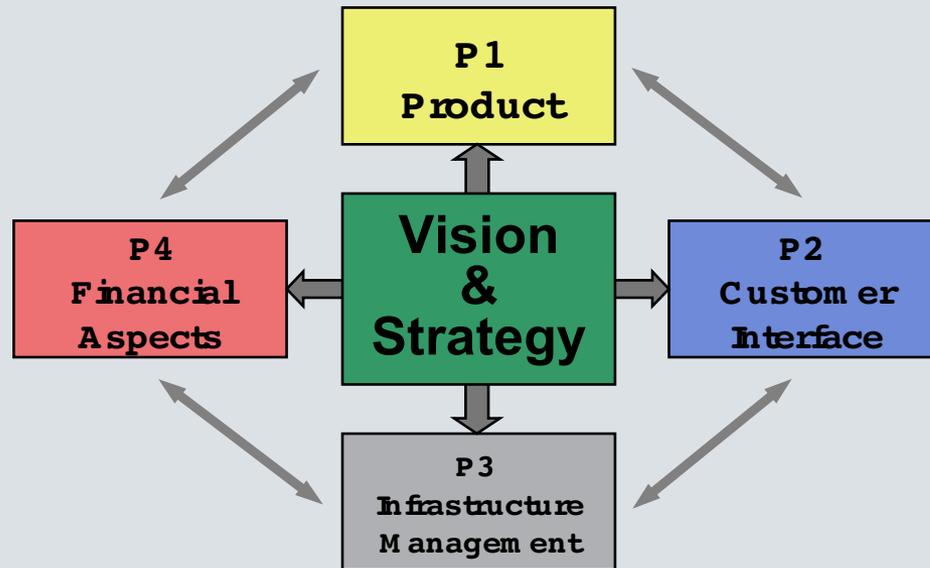
Impact of Quality/2

How to establish Business Strategies



Impact of Quality/3

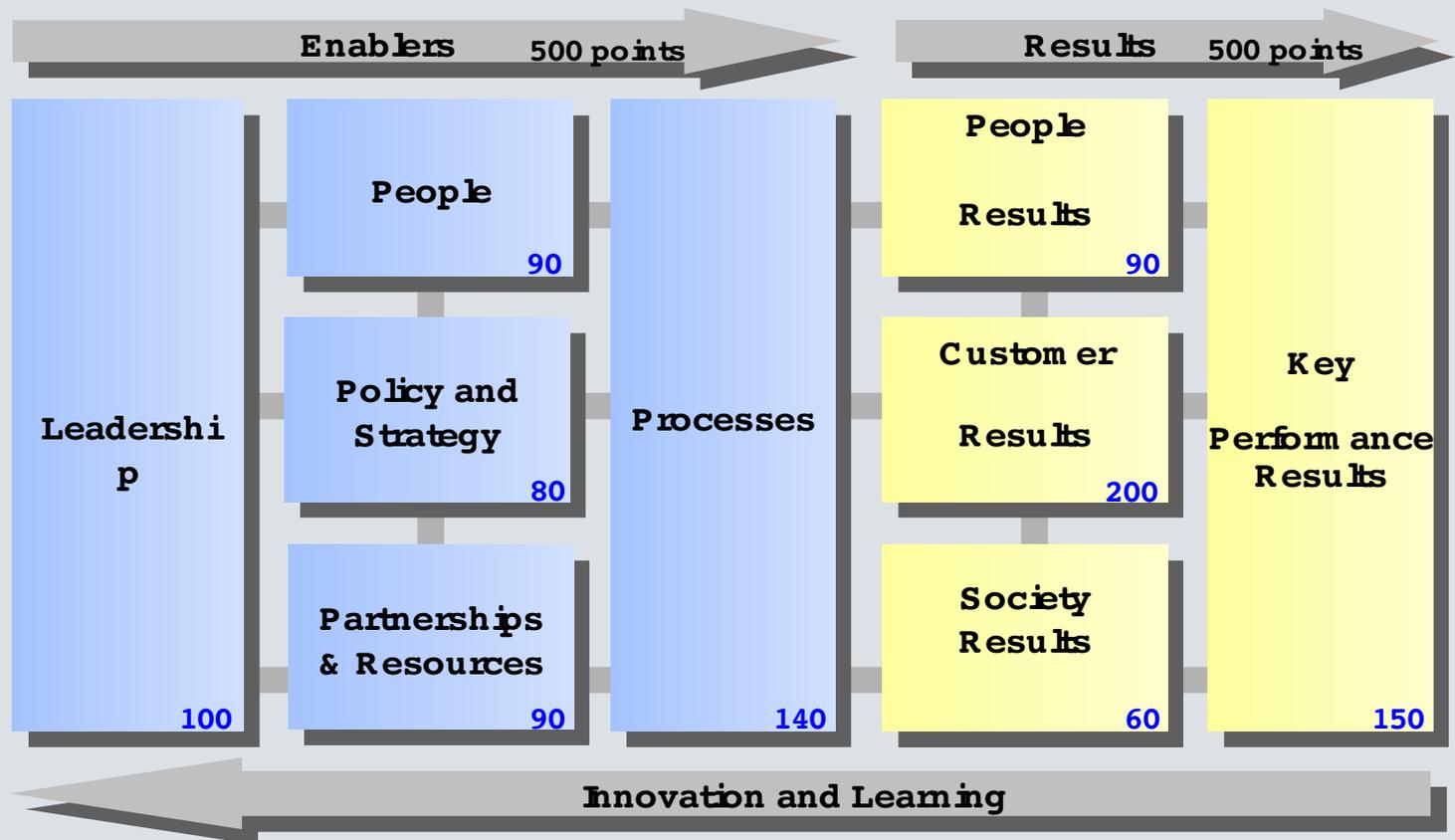
How to establish Business Models



Product	Value proposition
Customer	Target Customer
Interface	Distribution Channel
	Relationship
Infra-structure	Value Configuration
	Capability
	Partnership
Financial Aspects	Cost Structure
	Revenue (Sharing)

Model

Impact of Quality/4 EFQM model-Bench marking of Enterprises



„High performance and customer's benefit brings you in top position“

Three Dimensions of Quality:

- Strategy
- Management of core processes
- Motivation of employees

A **strategy** is a long term **plan** of action designed to achieve a particular **goal**, as differentiated from **tactics** or immediate actions with resources at hand. Originally confined to **military** matters, the word has become commonly used in many disparate fields

Tactics is the collective name for methods of winning a small-scale conflict, performing an **optimization**, etc. This applies specifically to **warfare**, but also to **economics**, **trade**, **games** and a host of other fields such as **negotiation**.

Tactics and **strategy** are often confused

An example of the difference:

- The overall goal is to win a war against another country.
- The strategy is to undermine the other nation's ability to wage war by annihilating their military.
- The tactics (told to the combatants) are to do very specific things in a specific place.

"Management" (from **Old French** *ménagement* "the art of conducting, directing", from **Latin** *manu agere* "to lead by the hand") characterizes the process of **leading** and directing all or part of an **organization**, often a **business**, through the deployment and manipulation of **resources** (**human**, financial, material, intellectual or intangible). Early twentieth-century management writer **Mary Parker Follett** defined management as "the art of getting things done through people."

One can also think of management functionally, as the action of measuring a quantity on a regular basis and of adjusting some initial **plan**, and as the actions taken to reach one's intended goal. This applies even in situations where planning does not take place. From this perspective, there are five management functions: **Planning**, **Organizing**, **Leading**, **Co-ordinating** and **Controlling**.

■ .

A **business process** is a **recipe** for achieving a **commercial** result.

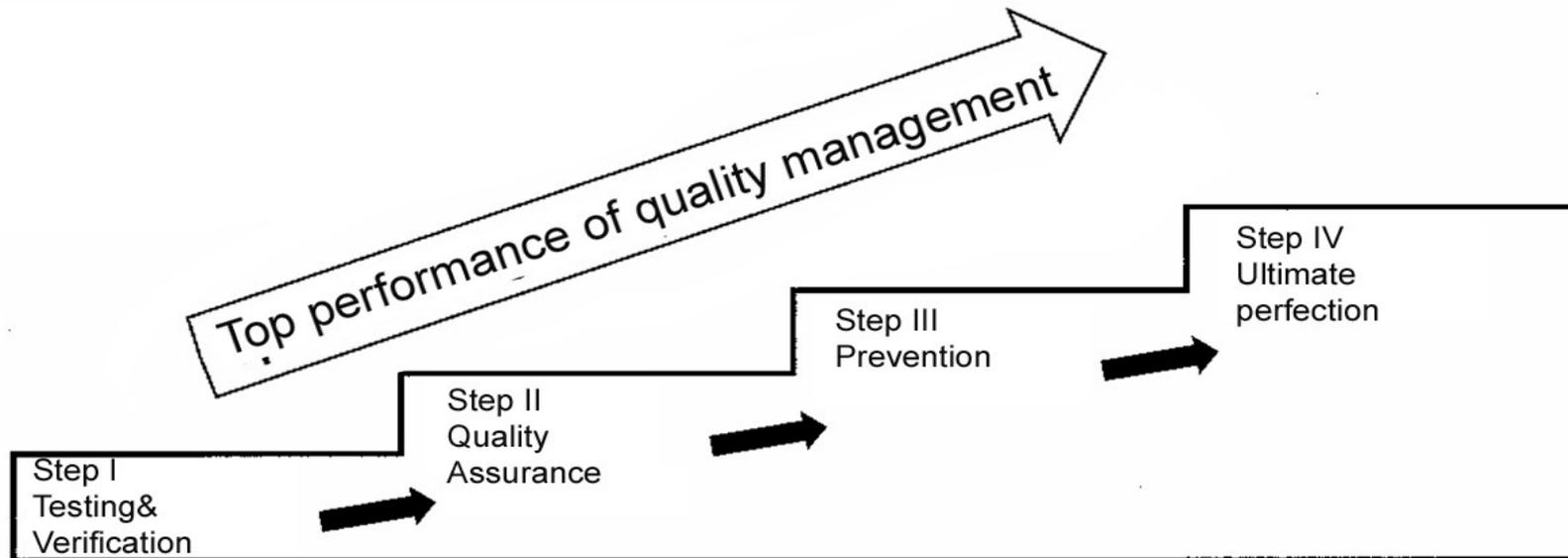
Each **business** process has inputs, method and outputs. The inputs are a pre-requisite that must be in place before the method can be put into practice. When the method is applied to the inputs, then certain outputs will be created.

A **business process** is a collection of related structural activities that produce something of value to the organization, its stake holders or its customers. It is, for example, the process through which an organization realizes its services to its customers..

Motivation is the set of forces that cause people to behave in certain ways. Performance of an individual depends on his ability backed by motivation

Four steps to reach top quality

1. Testing
2. Improving
3. Preventing
4. Satisfying the customer



- Quality through testing

- Weak quality awareness

- Establishing of processes

- Involvement of employees

- Checking & improving processes

- Integration of suppliers

- Focusing on customers & predominant products

- Cultural adjustment

Four steps to top quality

step 1:

operational: Testing & verifying
tactical : reactive
Strategic: weak quality awareness

step 2:

operational : Improving
tactical : steadiness
Strategic: involvement of employees

step 3:

operational : Preventing
tactical : Processes are established
Strategic: Integration of suppliers

step 4:

operational : Satisfy customers
tactical : Benchmarking
Strategic: cultural transformation

Return on Sales

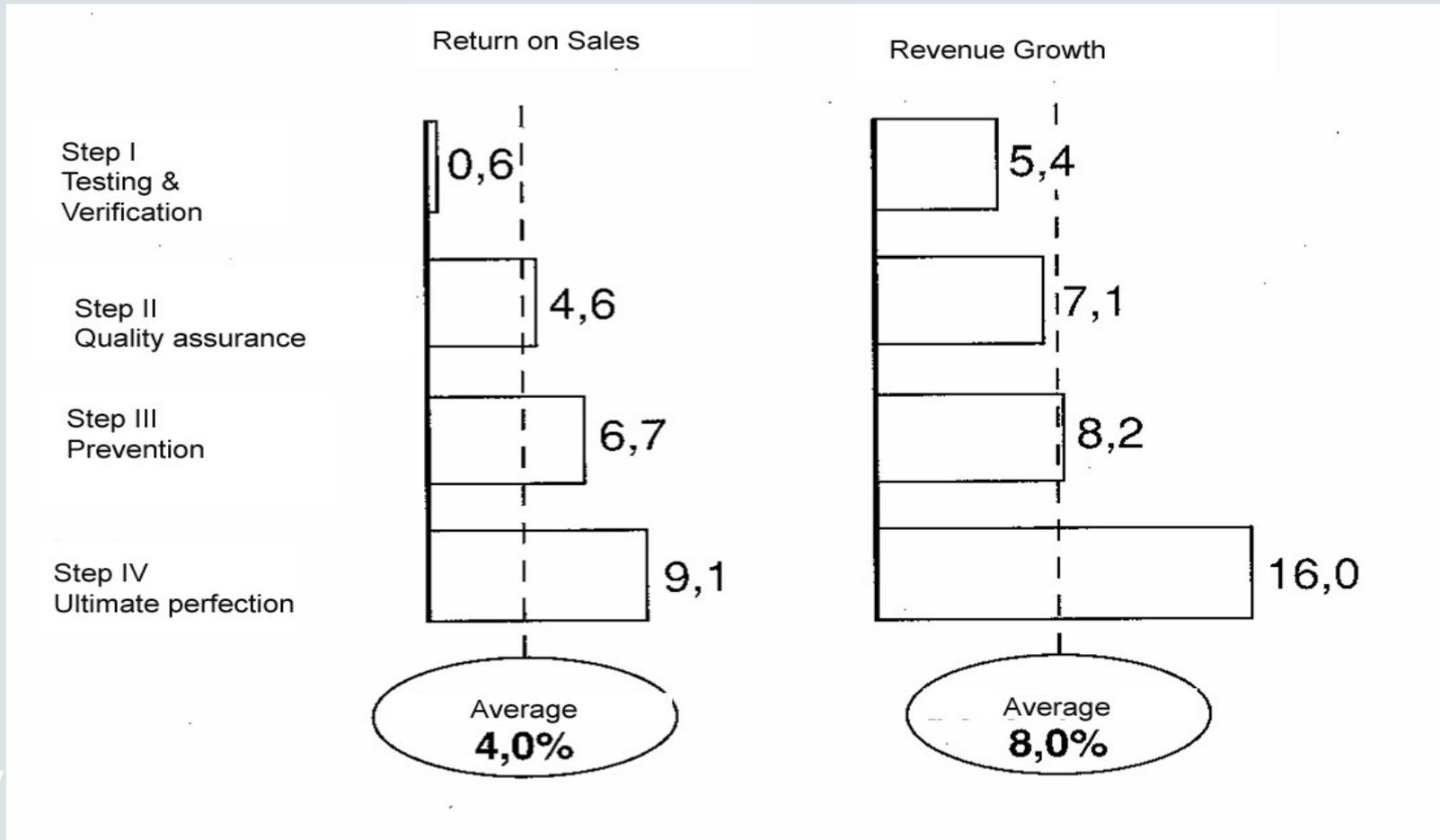
A widely used ratio that detects operational efficiency. Calculated as:

$$\frac{\text{Net Income Before Taxes}}{\text{Sales}}$$

- ROS is also known as a firm's operating profit margin.

Revenue Growth is an important indicator of the market reception of a company's products and services and is related to the revenue of the previous year

Quality wins (McKinsey)/9

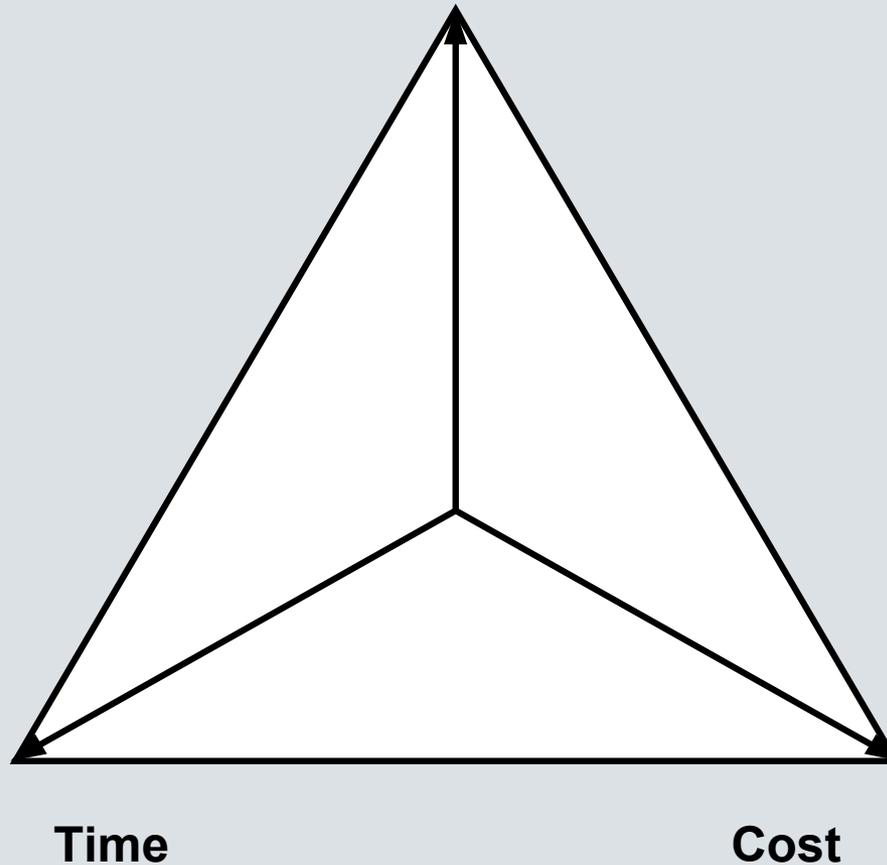


Av

Average 8,0%

quality - time – cost/1

Magical Triangle of Quality Assurance
Quality

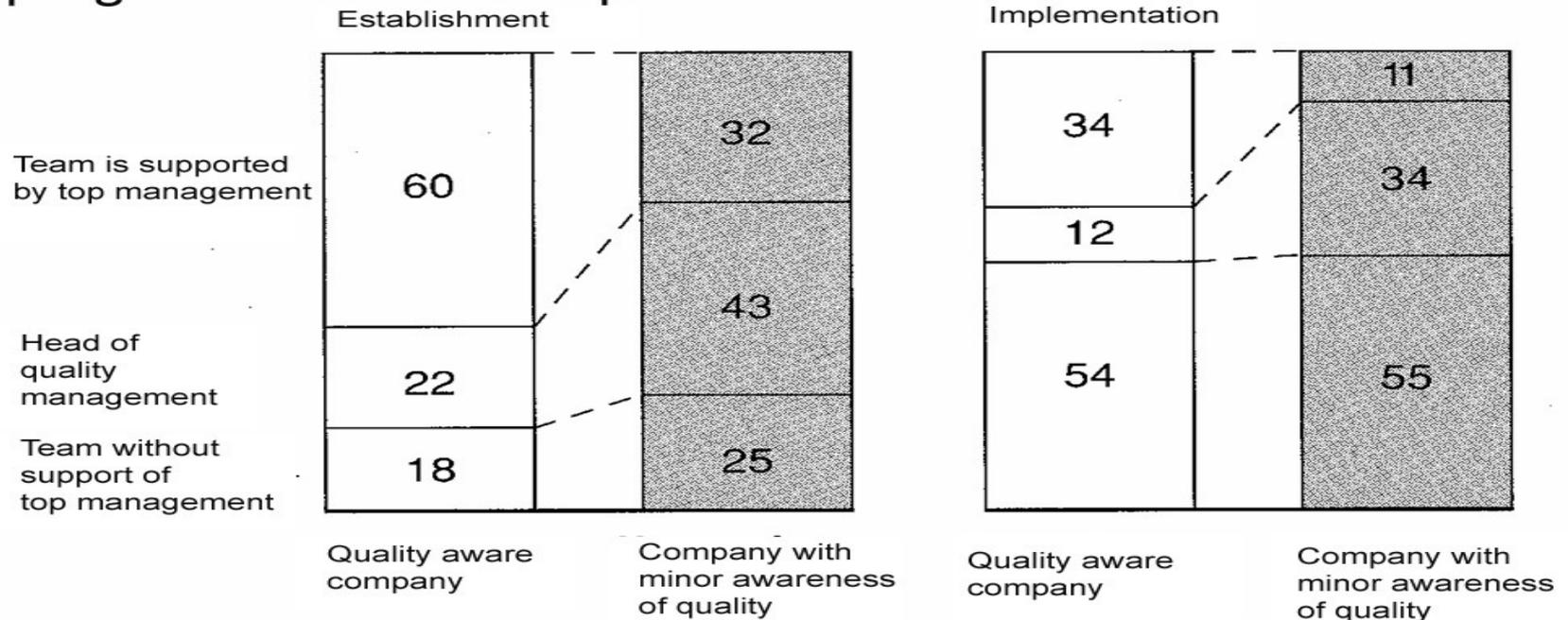


Magical Triangle of Quality Assurance

- **Theoretical three solutions are possible:**
- 4. Higher quality entails being later and higher costs
- 5. Time reducing entails reduced quality and higher costs
- 6. Reduced costs entails reduced quality and being late
- **Practical solution encompasses the following steps**
- 8. Never reduce quality
- 9. Time and cost are in general fixed by customer
- 10. Try to adapt requirements together with customer
- 11. Try to establish versioning of shipping the product

- **Many companies establish quality improvement programs**
- **Unfortunately 80% of them failed**
- **Reasons**
 - 1. Management neither believes in nor backs it**
 - 2. Inadequate equipment of employees**
 - 3. Organizational barriers**
-

Quality on agenda of top management Involvement in quality programs in % of companies



- Examples of involvement of top management:
- Participation in quality cycle
 - Half-day collaboration in production team

Contribution of top management

significant distinction between quality aware company and company with minor awareness of quality

- **Active co-operation of top management**
 - **Especially in establishing phase**
- **Role in the quality program**
 - **Adviser, coach**
 - **Not delegating**

Emerging technologies afford new opportunities and big potentials

Question:

What are the critical factors for success or failure of transformation programs

The three main reasons why transformation programs failed are according Don Tapscott:

- Nonconformity of top management
- Lack of skill of coordinator
- Unrealistic expectations

Impact of quality deficiencies/3

Job specification for a coordinator

Anforderungsprofil Koordinator																	
4 3 2 1 A 1 2 3 4					4 3 2 1 A 1 2 3 4												
1	DURCHSETZUNG autoritär durchsetzungskräftig/ willensstark				KOMPROMISSFÄHIGKEIT kooperativ/ kompromissfähig				15	MEINUNGS- FESTIGKEIT voreingenommen meinungsfest/ unerbittlich				UNVOREINGE- GENOMMENHEIT unvoreingenommen/ vurteillos			
2 a	KONKRETES DENKEN begreifbar/ anschaulich				ABSTRAKTES DENKEN abstrakt/ aufassungstark				16	VERSTAND gefühllos vernünftig/rational				GEFÜHL gefühlbetont/haltlos irrational			
2 b	LOGISCHES DENKEN vereinfacht eitel				VERNETZTES DENKEN vernetzt/ komplex				17	SELBSTSICHERHEIT überheblich selbstlos/ selbstbewusst				SELBSTKRITIK selbstkritisch/ einseitig unselbstkritisch			
4	LERNWILLIGKEIT bildungs- belesen				ERFAHRUNG abgeklärt/ erfahren				18 a	ANERKENNUNGS- STREBEN geltungs- bedürftig				BESCHEIDEN- HEIT ruhig in sich/ hinterfragend intro- vertiert			
9	EINFALLSREICHHEIT verspinnen einfallsreich/ vielfältig				ORDNUNGSDENKEN ordnungsliebend/ konventionell phantasielos				18 b	EHRGEIZ unzufrieden erfolgsorientiert/ zielstrebig				ZUFRIEDENHEIT bescheiden/ zufrieden anspruchsvoll			
10	DETAILLIERTES DENKEN haarspaltig differenziert/ achtet auf Details				DENKEN IN ZUSAMMENHÄNGEN gesamtheitlich/ sieht große Linie undifferenziert				21	AKTIVITÄT hektisch dynamisch/aktiv				RUHE ruhig/gelesen phlegmatisch			
11	AUSDRUCKSSTÄRKE überopant ausdrucksstark/ beeindruckend				NÜCHTERNHEIT nüchtern/ sachlich farblos				22	BESTÄNDIGKEIT unbeweglich beständig/ stetig				BEWEGLICHKEIT beweglich/ anpassungsfähig unbeständig			
12	BELASTBARKEIT dickköpfig belastbar/ stabil				EMPFINDSAMKEIT empfindsam/ zart verletzlich				23	REDEFREUDE redselig redelustig/geprächig				SCHWEIGSAMKEIT schweigsam/eitl mundlos			
13	STRENGE unberm- herzig streng/ sachorientiert				EINFÜHLUNG einfühlsam/ menschlich rührselig				26	POSITIVE EINSTELLUNG unkritisch bejahend/ vertrauensvoll				KRITISCH-PRUFENDE EINSTELLUNG kritisch/ hinterfragend ablehnend			
14	SELBSTÄNDIGKEIT einzel- gängerisch eigenständig/ autonom				TEAMFÄHIGKEIT teamfähig/ gruppenbezogen unselbst- ständig				27	KONTAKT auf- dringlich kontaktfreudig/ aufgeschlossen				ZURÜCKHALTUNG zurückhaltend/ unaufdringlich kontakt- arm			

Key factors for success

- Flexibility

- Organizational Learning

- Innovation

„41% of Britons refuse bank transactions via the Internet“

Dieter Claasen, Britons disappointed by On line services, Die Presse, 3.Aug.2000

„British online Bank EGG: virtual bank robbery“

<http://www.independent.co.uk/news/Digital/Update/2000-08/first230800.shtml>

„cancer clinic Therac-25“

Nanca Leveson, Clark Turner, An Investigation of the Therac-25 Accidents, IEEE Computer, July 1993

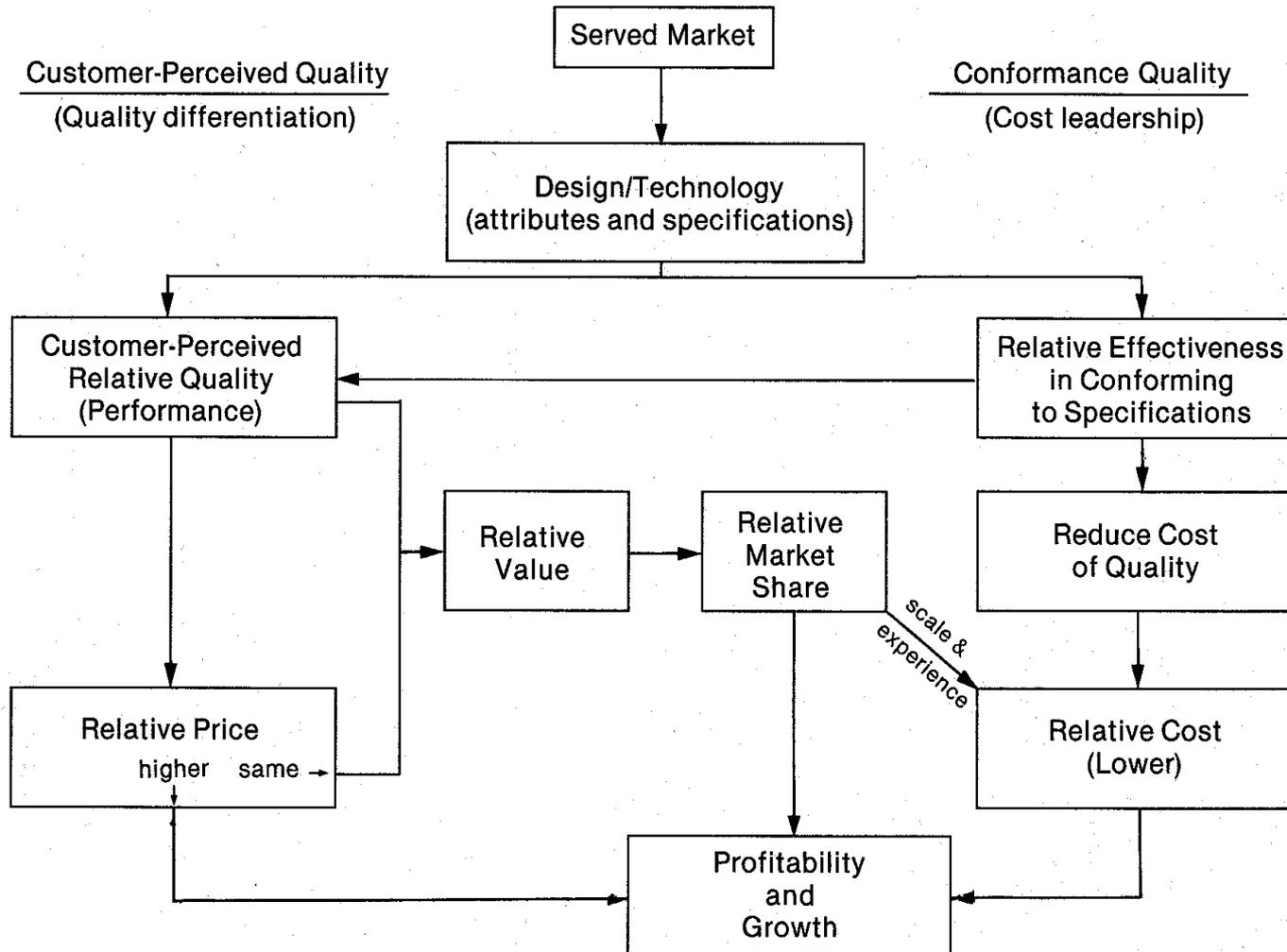
„rolling mill“

Peter Neumann, Computer related risks, New York, 1995

How do we classify these critical examples?

Losses on

- Humans
- Material
- Engines
- Environment
- Money
- trust
- ...



Quality definitions/1

„Quality: the totality of features and characteristics of a product or service that bear on its ability to satisfy stated or implied needs“
(ISO8402).

„Software quality: the totality of features and characteristics of a software product or service that bear on its ability to satisfy stated or implied needs“
(ISO/IEC9126)

quality means to fulfill requirements

What does it mean in real life?

- is the quality of a Rolls Royce higher than that of a Mini Cooper
- Very essential: what are the requirements!!

In work environment ? Don't go by what I say – go by what I mean!

Quality definitions/3

Software quality characteristics/1

Functionality: what SW does

Reliability: maintain function under stated conditions

Usability: effort needed to use

Efficiency: performance of SW / amount of resources used

Maintainability: effort for modification

Quality definitions/4

Software quality characteristics/2

Portability: transfer from one environment to another

Availability: of data

Integrity: of data

Confidentiality: of data

Auditing: of transactions

Product oriented testing is according technical requirements not a satisfying approach



Standards should not specify in detail products but the requirements of the management system of a quality organization

- A quality organization with specified roles and tasks

REVIEW REPORT

ORGANIZATION: DATE: TEAM LEADER:	SCORE (%)	SUBSYSTEMS RATINGS					WEIGHT	WEIGHTED TOTAL
		NO SYSTEM	SIGNIFICANT DEFICIENCY	IMPROVEMENT NEEDED	SATISFACTORY	OUTSTANDING		
		20	40	70	85	100		
		0	21	41	71	86		
SUBSYSTEMS								
1 Quality System Management						15		
2 New Product/Technology/Service Development and Control						10		
3 Supplier (Internal or External) Control						10		
4 Process Operation and Control						10		
5 Quality Data Programs						5		
6 Problem Solving Techniques						10		
7 Control of Quality Measurement Equipment and Systems						5		
8 Human Resources Involvement						5		
9 Customer Satisfaction Assessment						20		
10 Software Quality Assurance						10		
SYSTEM RATING								
PREVIOUS SYSTEM RATING (DATE:)								

International Standard ISO9001

Common TL 9000 Requirements

**Hardware
Specific Re-
quirements**

**Software
Specific Re-
quirements**

**Service
Specific Re-
quirements**

Common TL 9000 Metrics

**Hardware
Metrics**

**Software
Metrics**

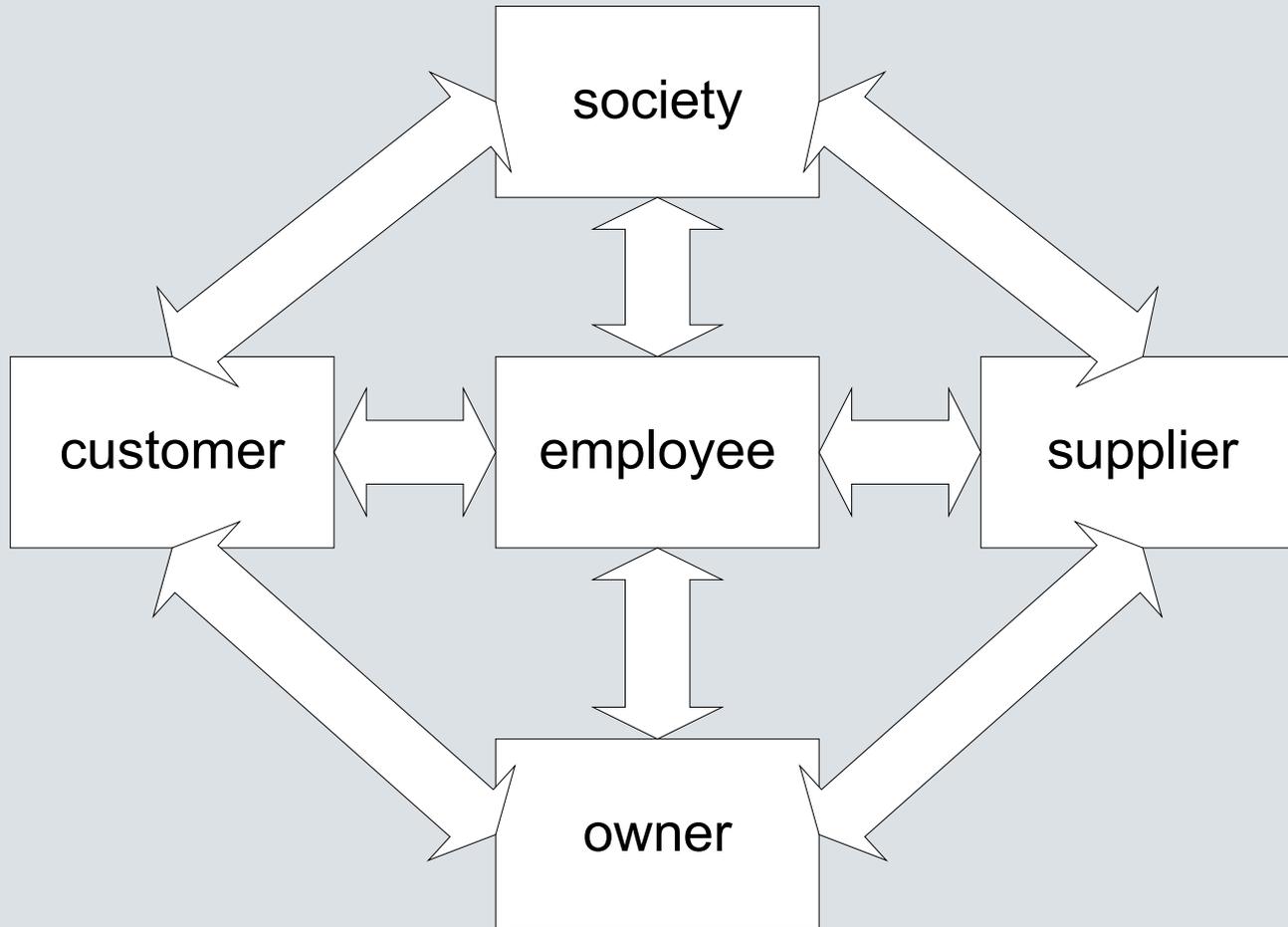
**Service
Metrics**

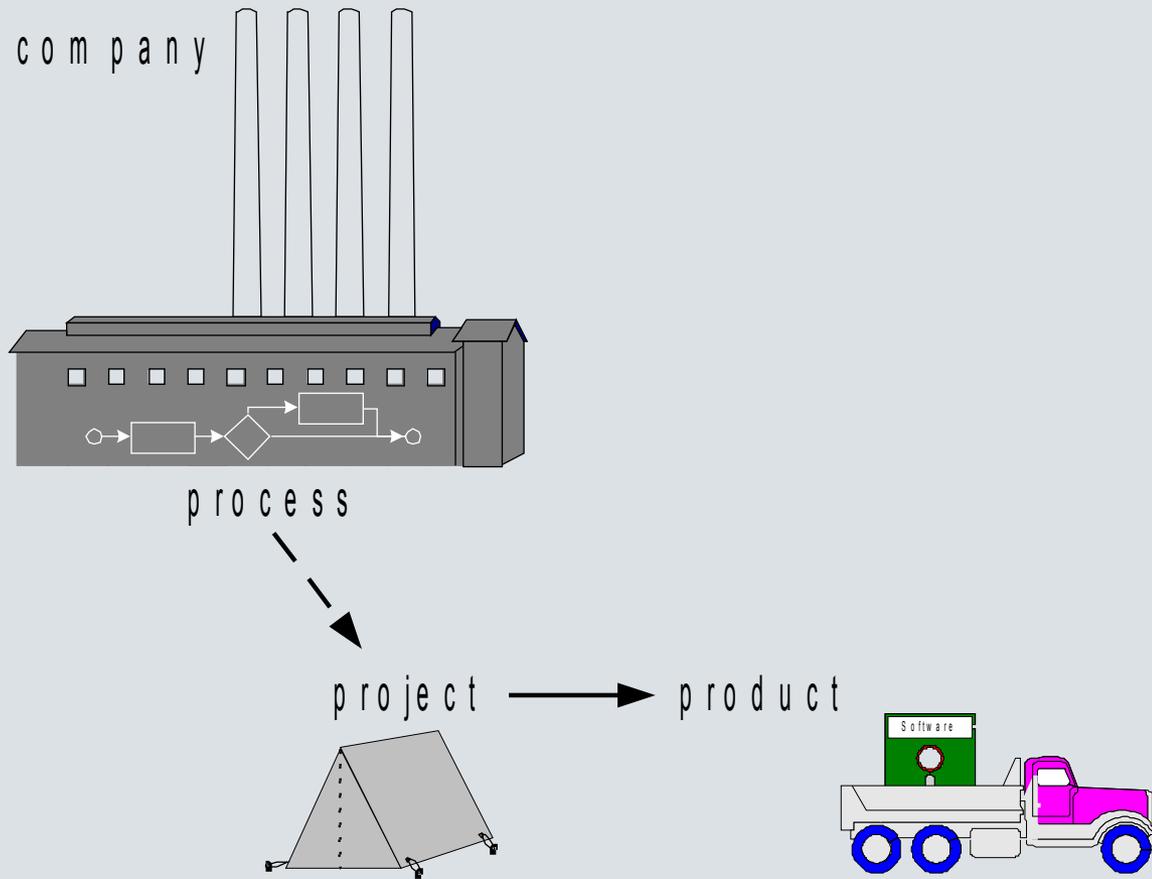
Important standards:

AQAP 1,4,9 Allied Quality Assurance Procedures	NATO Requirements on an industrial QA system
AQAP 13	NATO Requirements on Software
CAN 3-Z 299 1 bis 4	Quality Assurance Program
QSF A,B,C,D	QA requirements (aircraft and space industry)
GMP	Good Manufacturing of the world health organization for pharmaceutical and food manufacturer

ISO 9000 is composed of the following sections:

- **ISO 9000:2000**, Quality management systems — Fundamentals and vocabulary. covers the basics of what quality management systems are and also contains the core language of the ISO 9000 series of standards. The latest version is ISO 9000:2004.
- **ISO 9001** Quality management systems - Requirements is intended for use in any organization which designs, develops, manufactures, installs and/or services any product or provides any form of service. It provides a number of requirements which an organization needs to fulfill if it is to achieve customer satisfaction through consistent products and services which meet customer expectations. This is the only implementation for which third-party auditors may grant certifications. The latest version is :2000.
- **ISO 9004** Quality management systems — Guidelines for performance improvements. covers continual improvement. This gives you advice on what you or could do to enhance a mature system. This standard very specifically states that it is not intended as a guide to implementation





Product A software package, consisting of code and publications, that eventually is delivered to a customer. In a broader sense, the definition of product also includes the product support materials that are related to such activities as marketing and maintenance.

Project The combined resources (people, machines, materials), processes, and activities that are dedicated to building and delivering a product. A project has a defined starting point and defined objectives from which completion is identified. Also, a group of people, typically comprised of two or more organizations, working on the same project.

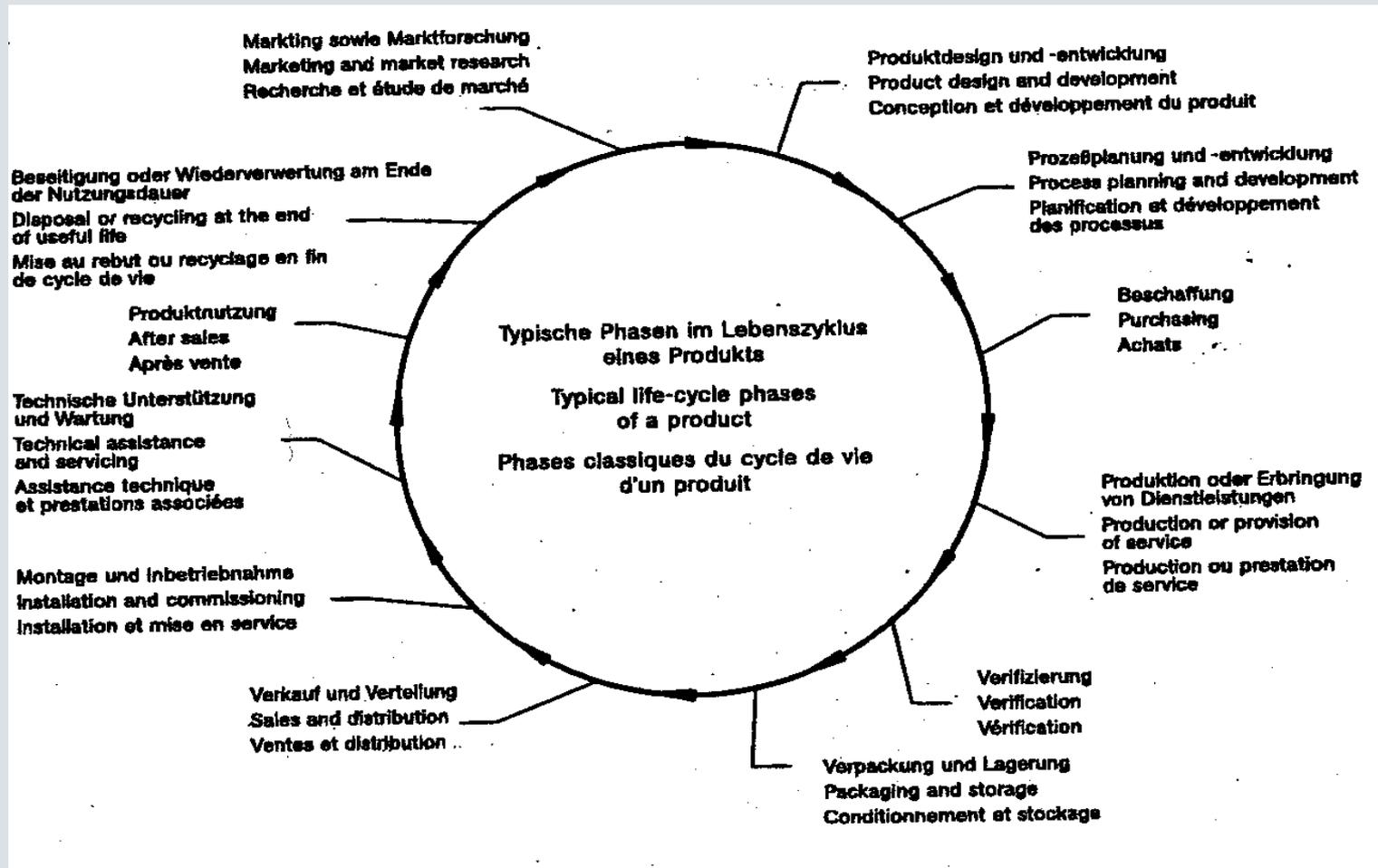
Process A systematic approach that is designed to achieve a specific purpose.

Documentation dynamic activity of high value enhancement

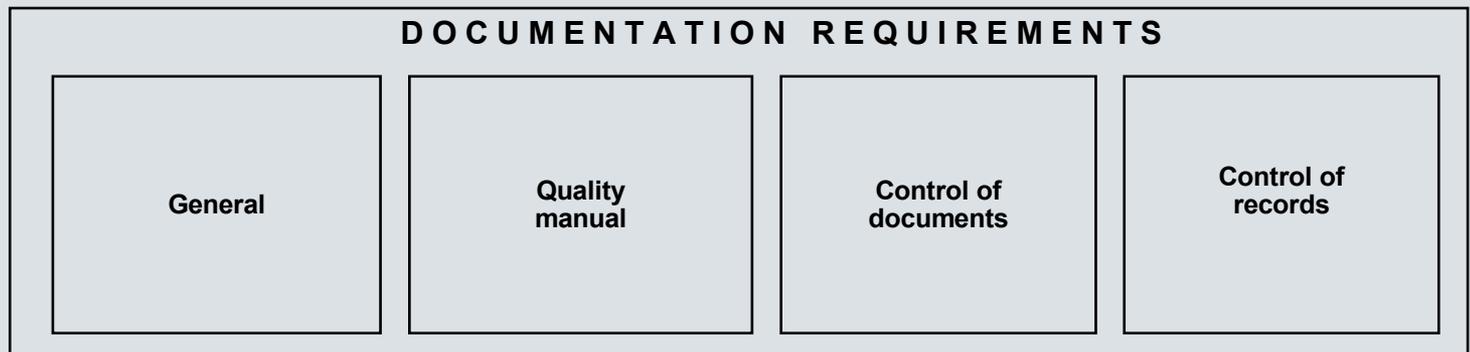
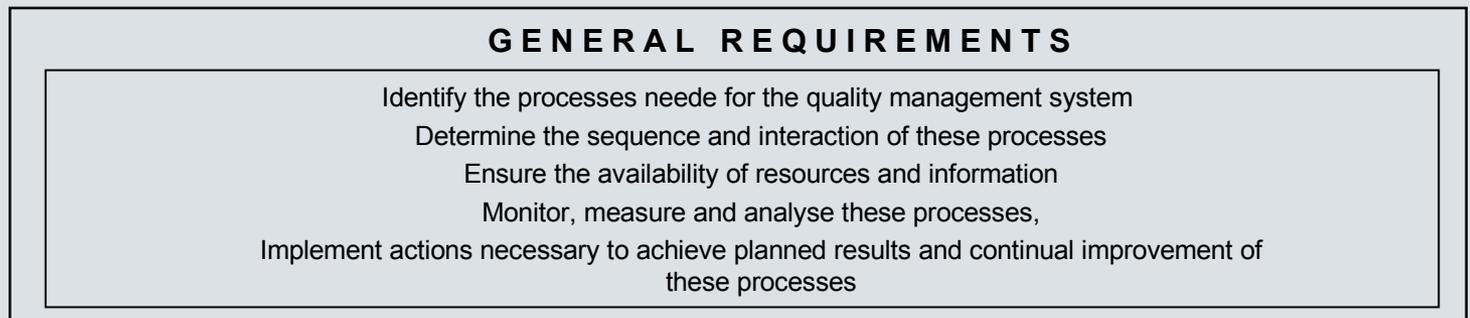
Standards/5

Processes

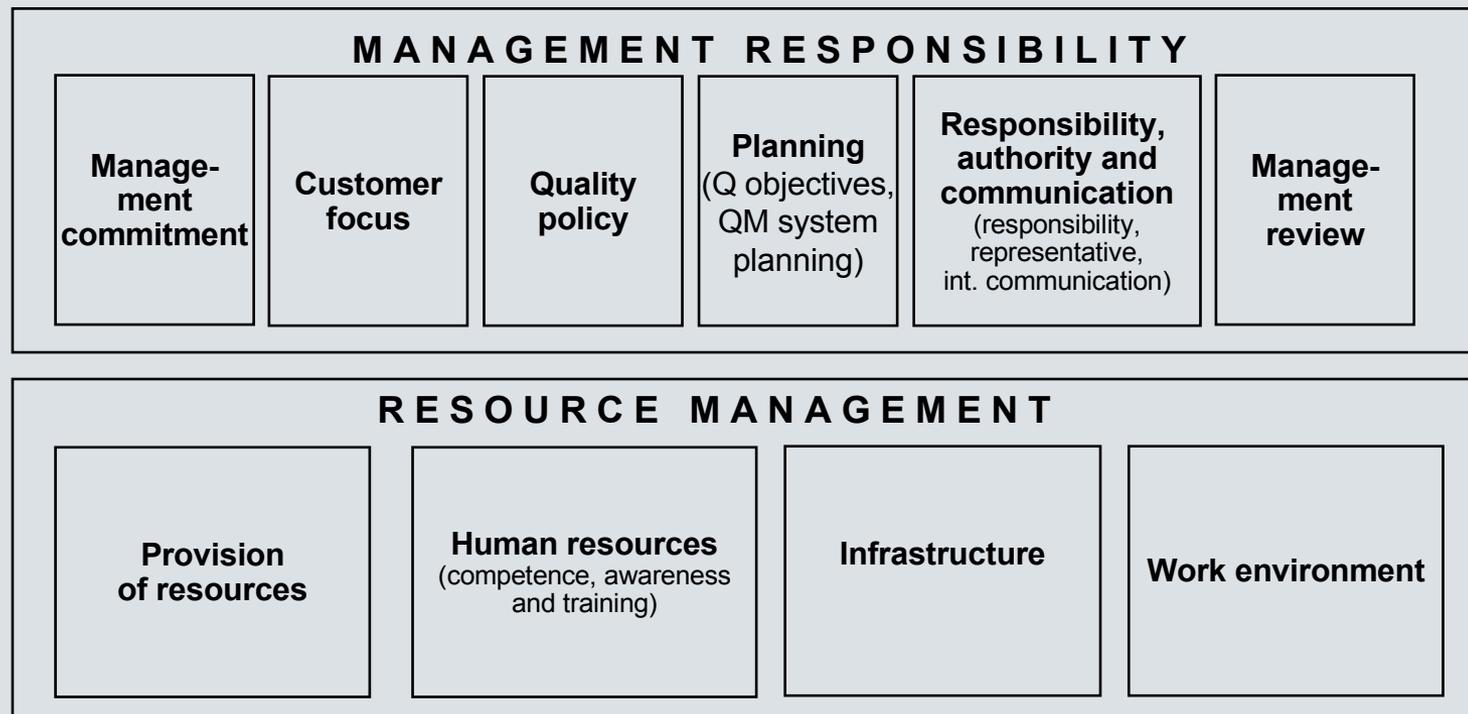
		Processes	
		Yes	No
Com m on sense	Yes	quality	creative chaos
	No	brainless bureaucracy	brainless chaos



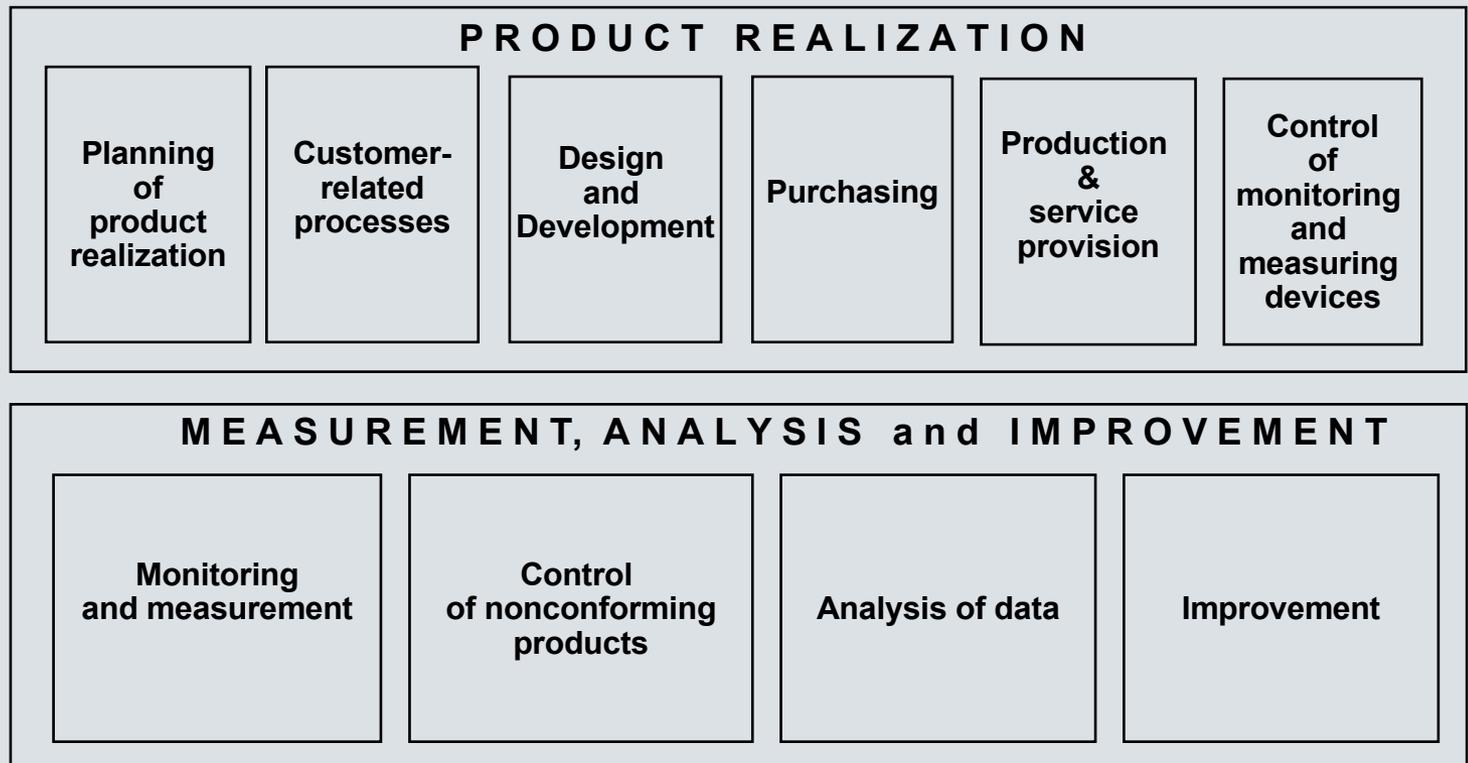
- Requirements stated in ISO 9001 (2000)



- Requirements stated in ISO 9001 (2000)



- Requirements stated in ISO 9001 (2000)



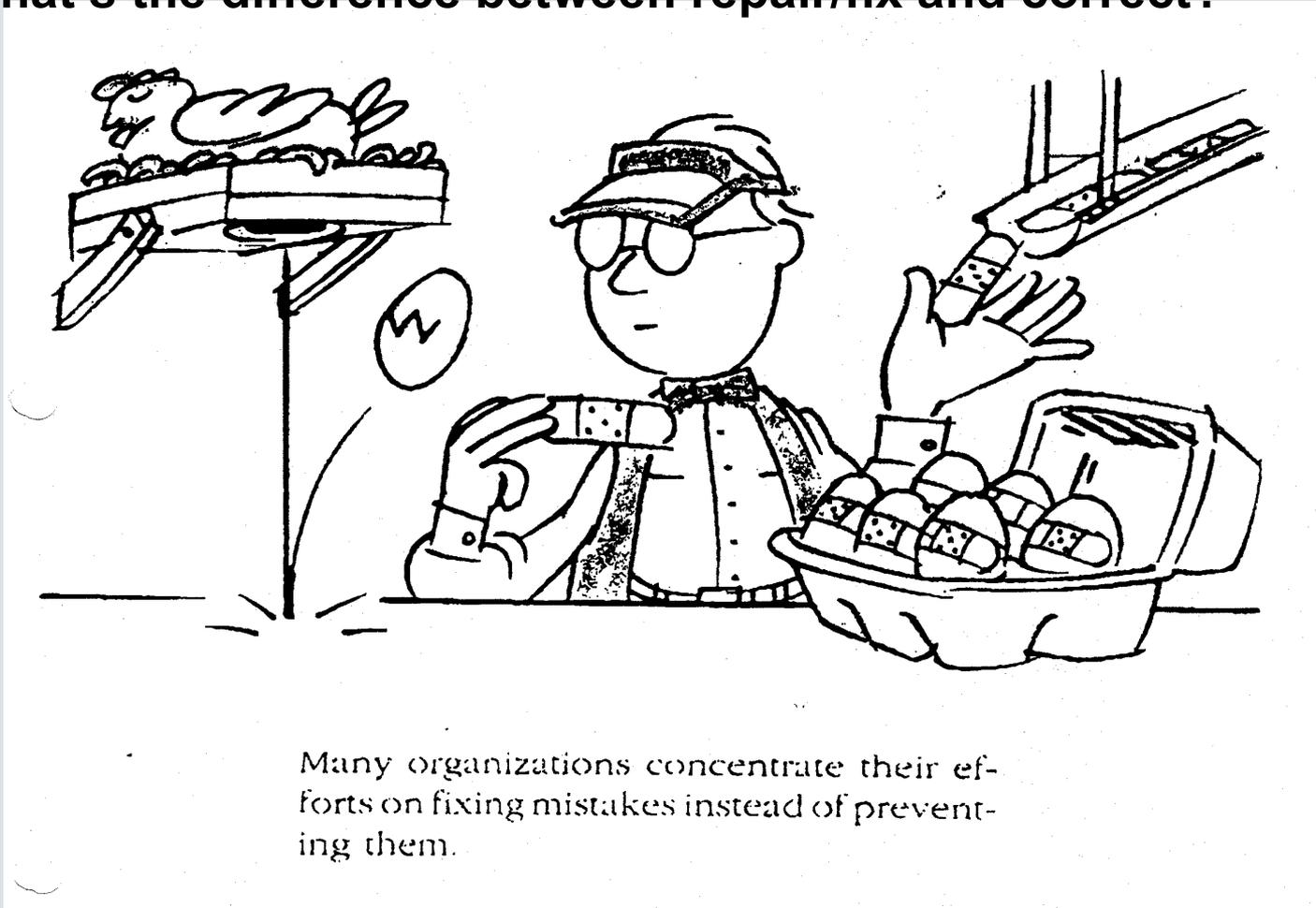
definitions:

- documents/data are given values
 - accounting records are actual values
-

example:

- 1) A checklist epitomizes a document in the beginning.
- 2) If the actual values are rendered the checklist becomes an accounting record.

What's the difference between repair/fix and correct?



What's the difference between repair/fix and correct?

Repair: is fixing any sort of **mechanical** or **electrical device** should it get out of order or broken.

Corrective measures: make sure that errors not arise repeatedly

Preventive measures: prevent potential errors before they occur.

Steps of a corrective measure

Fixing the error

Description of error

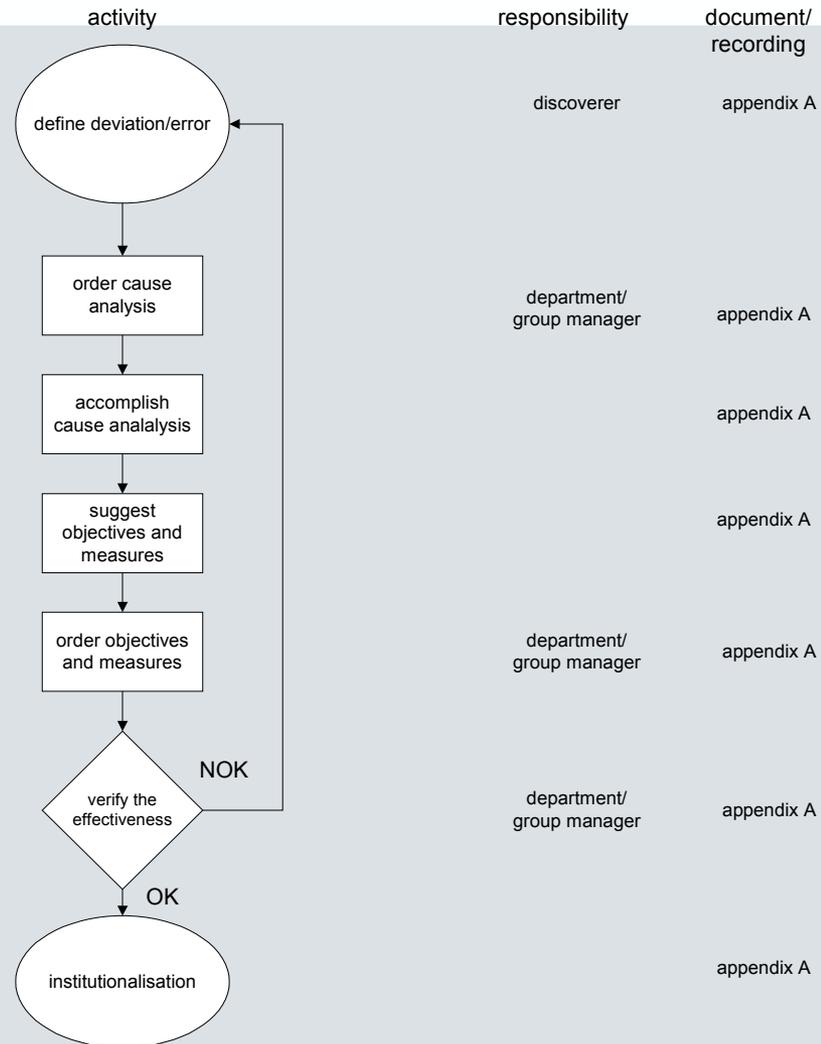
Cause analysis

Definition and implementation of measure

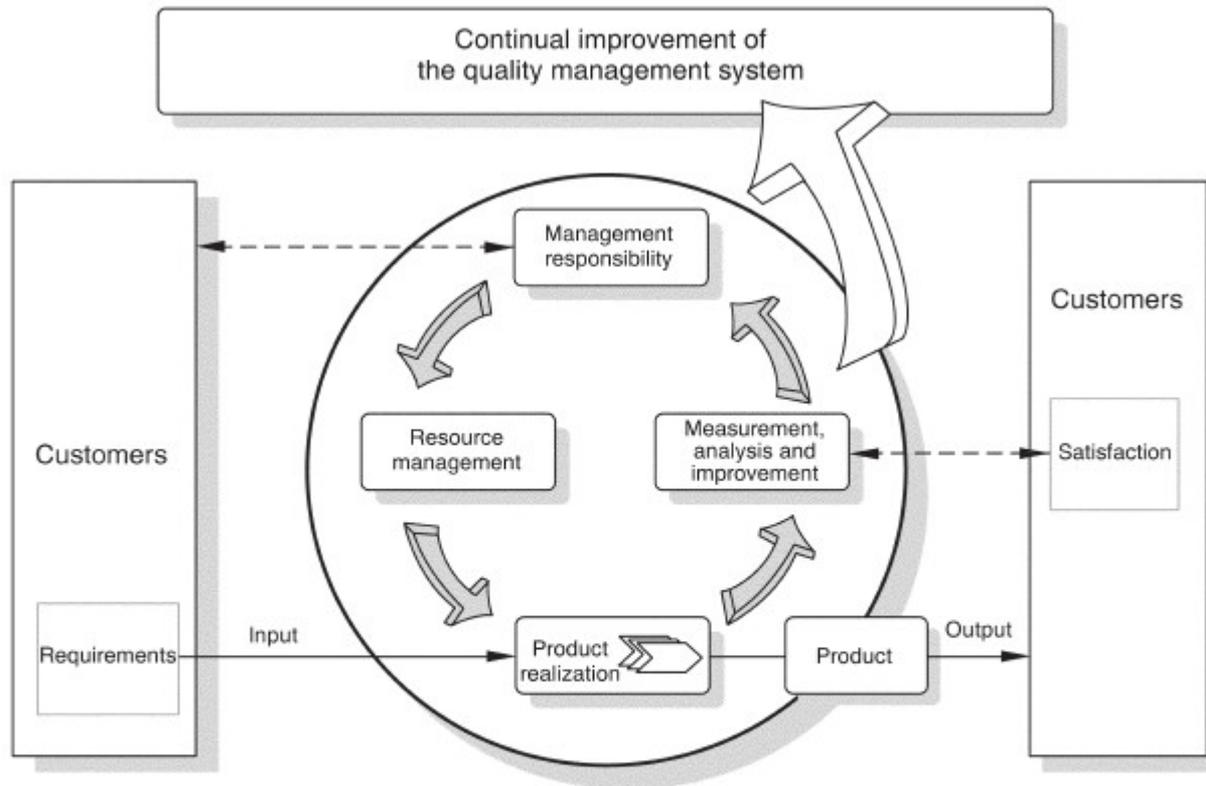
Observation of current occurrence

Evaluation of the efficiency of the measures

Process will be adapted according these measures



BOSCH	KORREKTURMASSNAHME		Abteilung:
			lfd.Nr.:
<u>1. Abweichung:</u>			festgestellt von, am:
<u>2. Ursachenanalyse:</u> Beauftragte (r):			Termin: angeordnet von, am:
Ergebnis:			durchgeführt von, am:
<u>3. Maßnahme (n):</u>			Termin: angeordnet von, am:
<u>4. Prüfung der Wirksamkeit:</u>			Termin: von:
<u>5. Institutionalisierung der Maßnahme (n):</u>			
am:			von:



Key

- ▶ Value-adding activities
- - -▶ Information flow

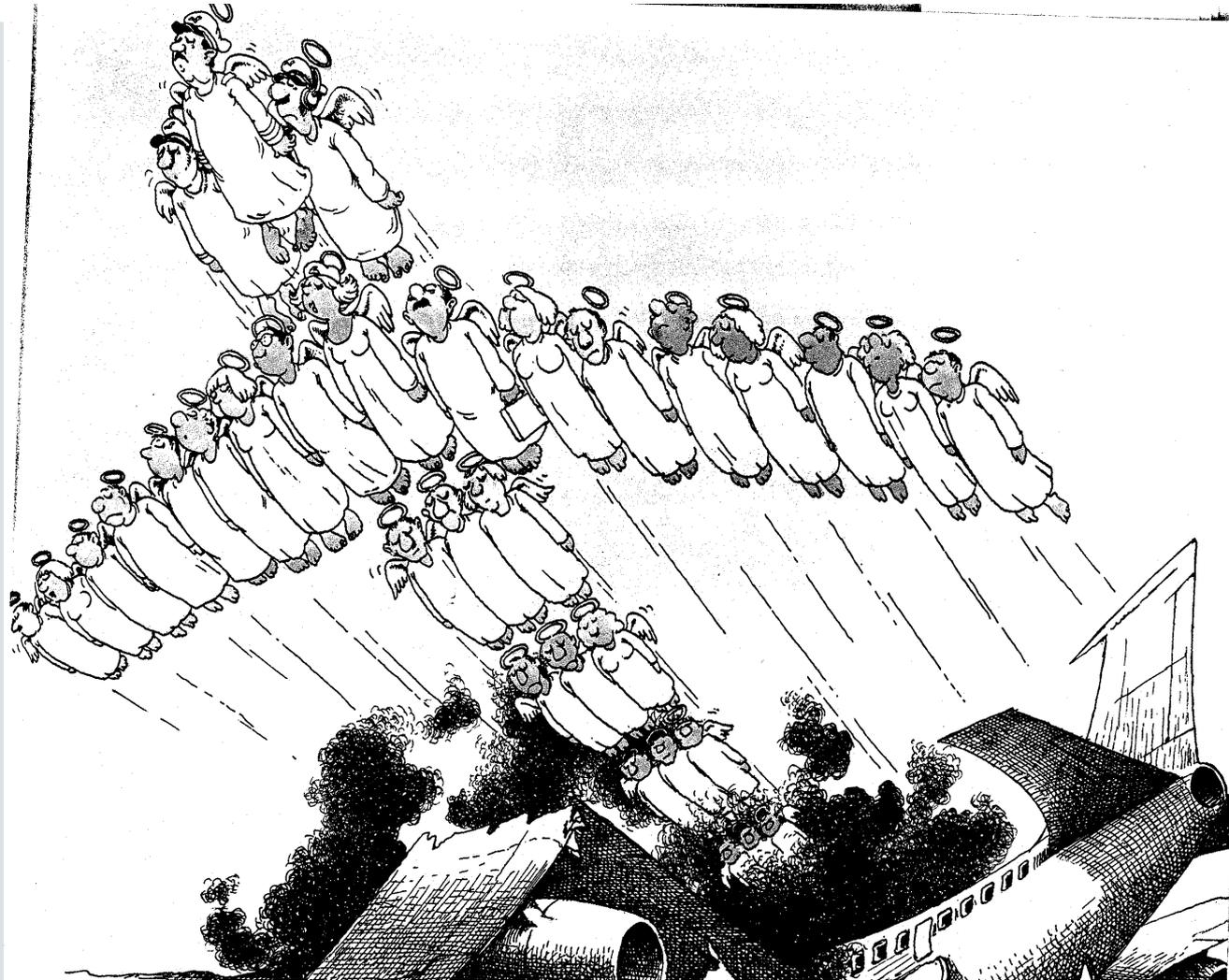
Figure 1 — Model of a process-based quality management system

Essential improvement compared to the original version of 1992

- Engagement and commitment of top management
- Customer focused
- Management processes are essential parts of the quality management system
- Quality targets are the linking between politics and their realization in the process management
- Management review is a very efficient means to measure
 - Effectiveness of management system
 - Customer satisfaction.

Essential improvement compared to the original version of 1992

- Information is a very important resource
- Much higher requirements on process management
- Enforce communication with customers to reach more effective relations
- Part of processes are focused to permanently check and improve the process itself
 - Methods and measures should be defined and introduced.



**Thank you
for your attention!**



- Text

Primäre Flächenfarbe:

R 255
G 255
B 255

Sekundäre Flächenfarben:

R 215 G 225 B 225	R 170 G 190 B 195	R 130 G 160 B 165
R 220 G 225 B 230	R 185 G 195 B 205	R 145 G 155 B 165

Akzentfarben:

R 255 G 210 B 078	R 245 G 128 B 039	R 229 G 025 B 055	R 000 G 133 B 062	R 000 G 084 B 159	R 000 G 000 B 000
R 255 G 221 B 122	R 248 G 160 B 093	R 236 G 083 B 105	R 064 G 164 B 110	R 064 G 127 B 183	R 064 G 064 B 064
R 255 G 232 B 166	R 250 G 191 B 147	R 242 G 140 B 155	R 127 G 194 B 158	R 127 G 169 B 207	R 127 G 127 B 127
R 255 G 244 B 211	R 252 G 223 B 201	R 248 G 197 B 205	R 191 G 224 B 207	R 191 G 212 B 231	R 191 G 191 B 191
R 255 G 250 B 237	R 254 G 242 B 233	R 252 G 232 B 235	R 229 G 243 B 235	R 229 G 238 B 245	R 229 G 229 B 229